

EMPLOYMENT OPPORTUNITY

Account Manager - Sales

Temperzone is a leading manufacturer, distributor of innovative air conditioning and ventilation products throughout Australasia, Southeast Asia, and China. We are also the exclusive distributor of Hitachi Cooling & Heating products within Australia and New Zealand. We have evolved through an ongoing commitment to best manufacturing practices, innovative design, customer service, and technology for quality delivery.

About the role

We are currently looking for an experienced Account Manager to join our Sales team. This role will focus on the Auckland area with limited out of town travel and is based at our Head Office in Mangere.

As the Auckland Account Manager, you will continue to build the relationships with our existing customers, with a focus on consultants and while also attracting and developing relationships with new clients.

What you will bring to the role

You will have proven sales experience, excellent customer service and the ability to develop relationships quickly. Your work ethic will be strong, and you will possess a high level of attention to detail along with time management and planning skills.

The ability to work autonomously both in your ability as a salesperson but as well your management skills in developing new and existing accounts is key. The ability to relate to a diverse range of people will be a strength of yours.

You will have a minimum of 5-years sales experience, ideally in the HVAC industry. This role is a full time, permanent, Monday to Friday opportunity.

What we can offer

We are a fun and vibrant team that offer a supportive environment, a company vehicle, phone, laptop and competitive salary.

At Temperzone we believe that our people are our strength so its important to us to have the right people in the right roles to move us into the future.

If you have a positive attitude and believe you have what it takes to be part of our dynamic team, apply now.

Internal Applications: For further details regarding this position please contact Damon Clark. To apply for the role please send your CV to Recruitment@temperzone.com

External Applications: Send your CV to Recruitment@temperzone.com

